## Message Text

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PAGE 01 COPENH 07268 081104Z ACTION EUR-12

INFO OCT-01 ISO-00 SP-02 USIA-06 AID-05 EB-08 NSC-05 TRSE-00 SS-15 STR-05 OMB-01 CEA-01 CIAE-00 COME-00 FRB-03 INR-07 NSAE-00 XMB-02 OPIC-03 LAB-04 SIL-01 L-03 H-01 PA-01 PRS-01 /087 W
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FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC PRIORITY 5557

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY DUBLIN

AMEMBASSY THE HAGUE

AMEMBASSY HELSINKI

AMEMBASSY LONDON

AMEMBASSY LUCEMBOURG

AMEMBASSY OSLO

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY STOCKHOLM

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USEEC ALSO FOR EMBASSY

E.O.: 11652: N/A TAGS: EFIN. DA. EC

SUBJ: SNAKE COOPERATION RE-AFFIRMED

1. DENMARK'S SECOND LARGEST COMMERCIAL BANK, THE COPENHAGEN HANDELSBANK, HAS FOR SEVERAL MONTHS CONDUCTED AN ACTIVE CAMPAIGN IN FAVOR OF DENMARK DEPARTING FROM THE EUROPEAN NARROW-MARGIN MONETARY COOPERATION (THE SNAKE) AND TYING THE DANISH KRONE RATE INSTEAD TO A BASKET OF CURRENCIES IN THE MANNER USED, FOR INSTANCE, BY SWEDEN. THIS MAJOR COMMERCIAL BANK FEELS LIMITED OFFICIAL USE

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THAT THE TYING OF THE DANISH KRONE TO THE DEUTSCHMARK PUTS THE COUNTRY IN A PRECARIOUS POSITION BECAUSE A) THE BUILT-IN REVALUATION MECHANISM OF THE SNAKE LEADS TO A FURTHER WEAKENING OF DENMARK'S COMPETITIVE POSITION IN RELATION TO NON-SNAKE COUNTRIES, AND B) THE ACCEPTED POLICY OF SMALL BUT FREQUENT EXCHANGE RATE ADJUSTMENTS DOES NOT PREVENT RECURRENCE OF CURRENCY CRISES.

- 2. IT SHOULD BE NOTED THAT THE HANDELSBANK'S OPPOSITION TO DENMARK'S CONTINUED PARTICIPATION IN THE SNAKE IS SHARED NEITHER BY OTHER MAJOR BANKS, NOR BY INDUSTRIAL OR AGRICULTURAL ORGANIZATIONS. FURTHERMORE, IT IS A CLEAR CHALLENGE OF THE OFFICIAL GOVERNMENT POLICY.
- 3. THIS DISAGREEMENT WAS SHARPLY HIGHLIGHTED AT THE ANNUAL COMMERCIAL BANK ASSOCIATION MEETING DECEMBER 6, WHERE ECONOMICS MINISTER PER HAEKKERUP AS GUEST SPEAKER THUNDERED AGAINST ANY IDEA OF DANISH DEVALUATION. HAEKKERUP IN THE STRONGEST POSSIBLE TERMS RE-AFFIRMED DANISH FAITH IN THE SNAKE COOPERATION AND DANISH DETERMINATION NOT TO DEVALUE THE KRONE. HAEKKERUP SARCASTICALLY ASSUMED THAT EVERYBODY STILL AGREED THAT THE DANISH EXCHANGE RATE POLICY SHOULD BE DETERMINED BY THE GOVERNMENT, CENTRAL BANK, AND PARLIAMENT, AND NOT BY "SOME INCIDENTAL PRIVATE BANK". HAEKKERUP'S POLICY STATEMENT IMMEDIATELY AFTERWARDS WAS ENDORSED UNEQUIVOCALLY BY NATIONALBANK GOVERNOR ERIK HOFFMEYER.
- 4. ONE OF HAEKKERUP'S ARGUMENTS AGAINST DEVALUATION WAS THAT IT WOULD RUIN PRESENT DANISH ATTEMPTS AT A DEFLATIONARY POLICY AND DESTROY THE SOCIAL CONTRACT IMPOSED UPON LABOR. THIS WAS CONFIRMED BY TRADE UNION COUNCIL (LO) CHAIRMAN THOMAS NIELSEN WHO SHARPLY REJECTED DEVALUATION AND THE RESULTANT DECLINE IN REAL WAGES.

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- 5. HAEKKERUP'S BARRAGE AGAINST THE HANDELSBANK AND ANY OTHER ATTACKERS OF THE SNAKE COOPERATION COINCIDED WITH THE EUROPEAN COUNCIL MEETING IN BRUSSELS DECEMBER 5-6, IN WHICH PRIME MINISTER ANKER JORGENSEN PARTICIPATED IN A PLEDGE OF NATIONAL ECONOMIC DISCIPLINE AND AVOIDANCE OF A BEGGAR-THY-NEIGHBOR POLICIES, WHICH CLEARLY CONDEMNED COMPETITIVE DEVALUATIONS.
- 6. DURING THE LAST FEW DAYS, SOME PRESSURE ON THE DANISH KRONE DEVELOPED, MOSTLY AS A REFLECTION OF THE DEUTSCHMARK/DOLLAR RELATIONSHIP, BUT PROBABLY ALSO HELPED BY THE HANDELSBANK CAMPAIGN. THE NATIONALBANK HAS HAD TO INTERVENE VERY ACTIVELY IN THE MARKET IN ORDER TO KEEP THE DANISH KRONE WITHIN THE SNAKE MARGIN. FORTUNATELY, IT IS IN A GOOD POSITION TO DO SO BECAUSE OF PRESENT RATHER AMPLE FOREIGN EXCHANGE RESERVES. THE MARKET TODAY DECEMBER 7 SHOWED DEFINITE RELAXATION, HOWEVER.
- 7. EMBASSY COMMENT: IN RECENT PRIVATE TALKS THE AMBASSADOR HAD WITH THE BANK ASSOCIATION CHAIRMAN, S. O. SORENSEN, AND FINANCE MINISTRY UNDER SECRETARY ERLING JORGENSEN, BOTH RE-AFFIRMED DANISH ADHERENCE TO THE SNAKE POLICY, WHICH BOTH INDICATED WAS MOTIVATED BY MORE THAN FINANCIAL REASONS. BOTH ALSO EMPHASIZED THE DISCIPLINE WHICH THE SNAKE COOPERATION IMPOSES UPON DANISH

ECONOMIC POLICY. IN THIS CONNECTION THE UNDER SECRETARY PROMISED THE AMBASSADOR THAT WE WOULD BE FIRST TO BE ADVISED IN ADVANCE SHOULD ANY CHANGE IN THE ESTABLISHED DANISH POLICY EVER BE CONSIDERED. DEAN

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